



FORTE UNDERWRITERS

Forte Underwriters (FORTE) Is an independent Underwriting Agency specialising in the Latin American and Caribbean markets whose origins began in 2000.

FORTE has earned the support and respect of its clients and international reinsurance community.

FORTE has highly experienced, knowledgeable and

specialised teams, that are dedicated to providing client focused underwriting services and solutions.

The following “four” elements each present challenges to manage risks and the insurance and reinsurance industry provide underwriting solutions to assist clients to mitigate and manage these risks.

AIR | EARTH | FIRE | WATER



AIR

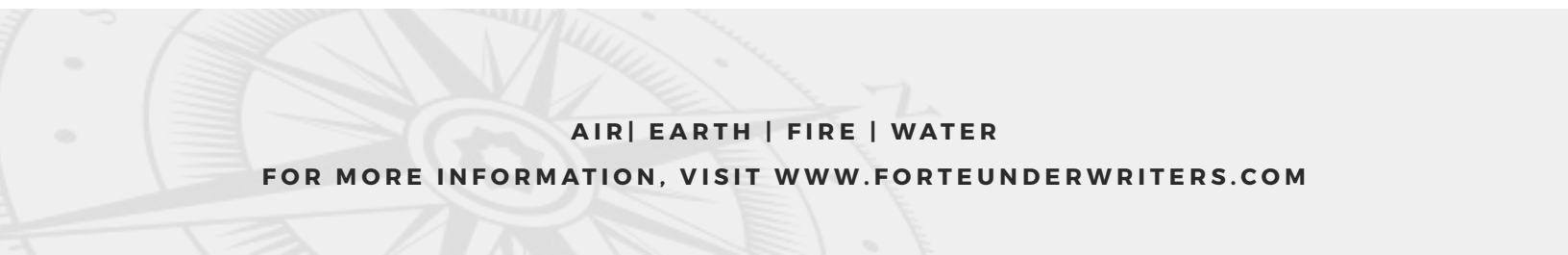
The element of Air (Wind) was considered a universal power or pure substance.

The power of wind – from storms to hurricanes – is a risk that affects many different assets from construction projects, vessels on the high seas, or cargo and yachts stored on land.

FORTE Underwriters provides insurance and reinsurance capacity in various classes of business to protect these assets from the power of wind damage.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM





FORTE UNDERWRITERS



EARTH

The element of Earth was commonly associated with qualities of heaviness, matter and the terrestrial world.

The movement of earth either by earthquakes or landslides is a risk with major consequences for both property and human life.

FORTE Underwriters provides insurance and reinsurance capacity in various classes of business to protect property from earthquakes and other damages resulting from this peril such as tsunamis.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM



FORTE UNDERWRITERS



FIRE

The element of Fire was commonly associated with the qualities of energy, assertiveness, and passion.

Fire is a common cause of loss to property that creates complications for any business whether they operate

on earth or on the water. Fire may affect assets ranging from aircraft, buildings, oil rigs, vessels and yachts.

FORTE Underwriters provides insurance and reinsurance capacity in various classes of business to protect these assets from fire.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM



FORTE UNDERWRITERS



WATER

The element of Water was commonly associated with the qualities of emotion and intuition.

Water is a risk that not only affects the marine industry but also more frequently is presenting challenges to the management of risks on land with flooding and strong

storms destroying or disrupting businesses.

FORTE Underwriters provides insurance and reinsurance capacity in various classes of business to protect these assets from water related risks resulting from water damage.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM



FORTE UNDERWRITERS



ABOUT US

FORTE is a Latin American specialty underwriter with a proven strategy and track record. We bring together a group of individuals who have shown over many years their ability to provide highly specialized and focused products to our clients. We can find solutions to your risk whether they be simple or more complex.

FORTE is committed to providing its clients with critical risk mitigation mechanisms and with the service they deserve with prompt responses to their requests.

FORTE STRENGTHS INCLUDE A BALANCE OF:
Decision Making

Having a profound knowledge of our subject matter and the experience to back this up, allows us to take a course of action that results in good decision making, which further results in good accurate underwriting practice.

FORTE underwriters are empowered to take risk. Our response is fast and complete and puts clients' minds at ease.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM



FORTE UNDERWRITERS

FORTE makes good decisions

Experience

In underwriting there can be no substitute for experience.

FORTE's senior underwriters have many years of experience in their field and are amongst the best known and respected practitioners of their art in our region. They are supported by a dedicated team of assistant and junior underwriters. Together, their critical thinking allows them to identify the strengths and weaknesses of individual risks and find solutions to clients' needs.

Complex problem solving is our FORTE.

Knowledge

With experience comes knowledge and our team uses their knowledge to ensure that our clients are always given the best advice available. Because we take the time to listen to these requests, we understand what their

requirements are. However complex, our insurances are tailored to meet the varying needs of all our many clients.

The diverse nationality of our team gives us a great insight to the complexities of our region.

FORTE has a strong multinational team.

Service

Underwriting the policy protects the financial requirements of the insured but it is also important to continue giving support throughout the term of the policy.

Our underwriters are continually involved in helping clients understand more about their insurance risk. This is accomplished through training seminars and visits. This service allows for a better understanding between the parties and leads to successful long term relationships -this is part of the reason why the FORTE portfolio has a high renewal rate and continues to grow in the region.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM



FORTE UNDERWRITERS



SOLUTIONS

At FORTE we pride ourselves in providing creative solutions to our clients and reinsurers by developing customised and innovative products.

Solutions that bridge the needs of the clients to the capacity and innovation of the reinsurance markets.

FORTE continues to look to build new teams to provide new Solutions for various industries and risks.

FORTE welcomes any enquiry to which we will endeavour to provide the most appropriate solution and service.

SERVICES

FORTE provides services which include:

- Analysis of client's operations and risk exposures with a focus to mitigate these risks and provide insurance and reinsurance solutions
- Consulting and advisory work including risk management and loss prevention
- Tailored conditions and policies to client's needs and requirements.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM



FORTE UNDERWRITERS



THE GROUP

The GROUP includes both reinsurance intermediary and underwriting support to our clients in Latin America and the Caribbean.

MEXBRIT'S (mexbrit.com) reinsurance intermediary services are provided via various MEXBRIT (MXB) entities, headquartered in Miami and with locations throughout Latin America.

FORTE UNDERWRITERS (forteunderwriters.com)

provides reinsurance capacity in specialty classes of business backed by first class reinsurance capacity.

MEXBRIT (MXB)

- Over 48 years as a private reinsurance intermediary operating in Latin America and the Caribbean

FORTE UNDERWRITERS

- Origins from 2001 as MXB Underwriters but in 2014 we created a separate entity (FORTE) acting as Reinsurance Intermediary Manager on behalf of first class Reinsurers.

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM



FORTE UNDERWRITERS

CONTACT US

Head Office – USA

Miami

2655 South Le Jeune Road | Suite 1112

Coral Gables, Florida 33134 | USA

T +1 305 529 8512

Contacts:

John C. Wigg | jcwigg@forteuw.com

John A. Dodson | jdodson@forteuw.com

Chile

Santiago

Avenida Apoquindo 2930 | Piso 7

Las Condes | Santiago | Chile

T +56 2 2412-5860

Contact:

Andres Stranger | astranger@mexbrit.com

Brazil

São Paulo

Av. São Gabriel, 149 | cj. 809

01435-001 São Paulo | SP | Brazil

T + 55 11 3165 6102 | 3165 6152

Contact:

Alexandre Penteado | apenteado@mexbrit.com

Roberto Rocha Azevedo | ravevedo@mexbrit.com

Mexico

Mexico City

Calle Cracovia No. 72 | Torre “A”

Interior GO-03

Colonia San Ángel | C.P. 01000

Delegación Avaro Obregón | CDMX | Mexico

T +52 55 2615 4578

Contact:

Adolfo Diz | adiz@mexbrit.com

AIR | EARTH | FIRE | WATER

FOR MORE INFORMATION, VISIT WWW.FORTEUNDERWRITERS.COM